Company Tracking Number: LFF06363 ET AL

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: LNL_Reinstatement or Change Application

Project Name/Number: LNL_Reinstatement or Change Application/LFF06363 et al

Filing at a Glance

Company: The Lincoln National Life Insurance Company

Product Name: LNL_Reinstatement or Change SERFF Tr Num: JEPL-126252962 State: Arkansas

Application

Filing Type: Form

TOI: L08 Life - Other SERFF Status: Closed-Approved-State Tr Num: 43174

Closed

Sub-TOI: L08.000 Life - Other Co Tr Num: LFF06363 ET AL State Status: Approved-Closed

Reviewer(s): Linda Bird

Authors: Jane Neidermyer, William Disposition Date: 08/11/2009

Otten, Jeanine Taylor

Date Submitted: 08/10/2009 Disposition Status: Approved-

Closed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

General Information

Project Name: LNL_Reinstatement or Change Application Status of Filing in Domicile: Pending

Project Number: LFF06363 et al Date Approved in Domicile:

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Overall Rate Impact: Group Market Type:

Filing Status Changed: 08/11/2009 Explanation for Other Group Market Type:

State Status Changed: 08/11/2009

Created By: Jeanine Taylor

Corresponding Filing Tracking Number:

Deemer Date:

Submitted By: Jane Neidermyer

Filing Description:

Re: Individual Life Application Forms

LFF06363 Reinstatement or Change Application LFF07197 Continuation of Details Supplement The Lincoln National Life Insurance Company

Group & NAIC #: 020-65676

We are submitting the above-referenced forms for your review and approval. These are new forms and will not be

Company Tracking Number: LFF06363 ET AL

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: LNL_Reinstatement or Change Application

Project Name/Number: LNL_Reinstatement or Change Application/LFF06363 et al

replacing any other forms.

Form LFF06363 Reinstatement or Change Application will be used to apply for reinstatement of a lapsed policy, or to apply for a change to a currently active policy. It will become part of the policy. Form LFF07197 is an additional sheet which may be used with LFF06363, with any previously approved application form, and with any application form approved in the future. The form allows extra space in case there is not sufficient room for a complete answer on the application form itself.

These forms are multi company forms. In the event that one of our underwriting companies referenced in the forms chooses to stop using either form, it is our intent to remove the company name from the form without re-filing the form. Upon approval, the company reserves the right to change the format of the forms without altering the approved language. As the forms are multi company, we are submitting filings similar to this one for each of the companies listed on the forms. We have bracketed the Service Address of the companies in order to provide for flexibility. We confirm the brackets will not appear on production versions of the form.

Form LFF06363 has attained a Flesch score of 50.98 and form LFF07197 has a Flesch score of 50.39. The forms have been submitted concurrently for approval to our Home State of Indiana. This submission contains no unusual or possibly controversial items from the standpoint of normal company or industry standards. To the best of our knowledge and belief, these forms comply with all the applicable laws and regulations of your state. If applicable, the appropriate certifications, transmittals, checklists and filing fees are included.

Please accept this as our assurance that we are in compliance with requirements of Arkansas Code Ann. 23-79-138. We provide a document entitled "Important Information to Policyholders", which contains the required information. Also, please accept this as our assurance that we are in compliance with the requirements of Regulation 49 and we provide the required Guaranty Association Notice.

We trust the information provided is satisfactory and look forward to your response. Should you require additional information, please feel free to contact me toll-free at 1-800-258-3648, ext. 5627 or by fax at 1-603-226-5128.

Company and Contact

Filing Contact Information

Jane Neidermyer, Senior Compliance Analyst jane.neidermyer@lfg.com

One Granite Place 800-258-3648 [Phone] 5627 [Ext]

PO Box 515 603-226-5128 [FAX]

Concord, NH 03302-0515

Filing Company Information

The Lincoln National Life Insurance Company CoCode: 65676 State of Domicile: Indiana

Company Tracking Number: LFF06363 ET AL

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: LNL_Reinstatement or Change Application

Project Name/Number: LNL_Reinstatement or Change Application/LFF06363 et al

350 Church Street Group Code: 20 Company Type: Life Insurance

Hartford, CT 06103 Group Name: State ID Number:

(800) 258-3648 ext. [Phone] FEIN Number: 35-0472300

Filing Fees

Fee Required? Yes
Fee Amount: \$70.00
Retaliatory? Yes

Fee Explanation: IN fee of \$35.00 for each form filed

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

The Lincoln National Life Insurance Company \$70.00 08/10/2009 29754275

 SERFF Tracking Number:
 JEPL-126252962
 State:
 Arkansas

 Filing Company:
 The Lincoln National Life Insurance Company
 State Tracking Number:
 43174

Company Tracking Number: LFF06363 ET AL

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: LNL_Reinstatement or Change Application

Project Name/Number: LNL_Reinstatement or Change Application/LFF06363 et al

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved- Closed	Linda Bird	08/11/2009	08/11/2009

Company Tracking Number: LFF06363 ET AL

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: LNL_Reinstatement or Change Application

Project Name/Number: LNL_Reinstatement or Change Application/LFF06363 et al

Disposition

Disposition Date: 08/11/2009

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: LFF06363 ET AL

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: LNL_Reinstatement or Change Application

Project Name/Number: LNL_Reinstatement or Change Application/LFF06363 et al

Schedule Item Schedule Item Status Public Access

Supporting DocumentFlesch CertificationYesSupporting DocumentApplicationNoFormReinstatement/Change AppYesFormContinuation of DetailYes

 SERFF Tracking Number:
 JEPL-126252962
 State:
 Arkansas

 Filing Company:
 The Lincoln National Life Insurance Company
 State Tracking Number:
 43174

Company Tracking Number: LFF06363 ET AL

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: LNL_Reinstatement or Change Application

Project Name/Number: LNL_Reinstatement or Change Application/LFF06363 et al

Form Schedule

Lead Form Number: LFF06363 et al

Schedule	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Item	Number			Data		
Status						
	LFF06363	Application/Reinstatement/Chan	Initial		50.980	LFF06363
		Enrollment ge App				Final for
		Form				filing.pdf
	LFF07197	Application/Continuation of Deta	illnitial		50.390	LFF07197_G
		Enrollment				eneric for
		Form				filing.pdf



Please check appropriate underwriting company:
☐ The Lincoln National Life Insurance Company, Service Office: [PO Box 21008, Greensboro, NC 27420-1008]
☐ Lincoln Life & Annuity Company of New York, Service Office: [PO Box 21008, Greensboro, NC 27420-1008]
☐ First Penn-Pacific Life Insurance Company, Service Office: [PO Box 21008, Greensboro, NC 27420-1008]
(horoinafter referred to as "the Company")

IMPORTANT NOTICE

Since you are applying for insurance, we would like you to know more about our underwriting process and what occurs after you submit your application.

(Please give a copy of these notices to each Original Insured.)

THE UNDERWRITING PROCESS (if applicable)

All forms of insurance are based on the concept of risk-sharing. Underwriters seek to determine the level of risk represented by each applicant, and then assign that person to a group with similar risk characteristics. In this way, the risk potential can be spread among all policyholders within a given risk group, assuring that each assumes his fair share of the insurance cost.

Underwriters collect and review risk factors such as age, occupation, physical condition, medical history and any hazardous avocations. The level of risk and premium for the amount of coverage requested is based on this information.

INVESTIGATIVE CONSUMER REPORT (if applicable)

As a part of our routine procedure for processing your initial application, we may request an investigative consumer report. The agency making the report may keep a copy of the report and disclose its contents to others for whom it performs similar services. The report typically includes information such as identity and residence verification, character, reputation, marital status, estimate of net worth and income, occupation, avocations, medical history, habits, mode of living and other personal characteristics. Additional information is usually obtained from several different sources. Confidential interviews are conducted with neighbors, friends, business associates, and acquaintances. Public records are carefully reviewed.

Past experience shows that information from investigative reports usually does not have an adverse effect on our underwriting decision. If it should, we will notify you in writing and identify the reporting agency. At that point, if you wish to do so, you may discuss the matter with the reporting agency.

You have the right to be interviewed as part of any investigative consumer report that is completed. If you desire such an interview, please indicate this at the time your application is submitted. If you request it, we will supply the name, address and telephone number of the consumer reporting agency so you may obtain a copy of the report.

CONTESTABILITY

We strongly urge you to review the completed application closely for accuracy. During the 2 year contestability period described in the policy, a claim may be denied if the application contains false statements or misrepresentations or fails to disclose material facts. In such a case, the policy could be void and coverage could be lost.

MIB, INC.

Information you provide regarding your insurability or claims will be treated as confidential except that The Company or its reinsurers, may make a brief report of it to MIB, Inc. This is a nonprofit membership organization of life insurance companies which operates an information exchange on behalf of its members. Upon request by another member insurance company to which you have applied for life or health insurance coverage or submitted a claim, MIB, Inc. will provide the information it may have in its file.

Upon receipt of a request from you, MIB, Inc. will arrange disclosure of any information it may have in your file. If you question the accuracy of information in MIB, Inc.'s file, you may contact MIB at: 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734. You can reach MIB by phone toll free at (866) 692-6901. (TTY {866} 346-3642)



Please check appropriate underwriting company:
☐ The Lincoln National Life Insurance Company, Service Office: [PO Box 21008, Greensboro, NC 27420-1008]
☐ Lincoln Life & Annuity Company of New York, Service Office: [PO Box 21008, Greensboro, NC 27420-1008]
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☐ First Penn-Pacific Life Insurance Company, Service Office: [PO Box 21008, Greensboro, NC 27420-1008]
(hereinafter referred to as "the Company")

REINSTATEMENT OR CHANGE APPLICATION FOR LIFE INSURANCE - PART I

Original Insured A (First, Middle, Last)			Policy Number
NON-UNDERWRITTEN POLICY CHANGES (In addition questions I			tion; please complete questions 1-18 on page 2, te 6Ai (if applicable); and the Signatory Section.)
A. □ Decrease Face/Specified Amount to:	В.		Change Premium to: \$
C. □ Correct Date of Birth to: (mm/dd/yyyy)	D.		Cancel Benefits or Riders: (Please provide full details.)
E. Decrease Benefits or Riders: (Please provide full details.)	F.	П	Change Death Benefit Option to:
G. Other:	1.		☐ Level ☐ Increasing/Decrease Current Face Amount (To maintain original face, complete full application and Underwritten Policy Changes Section.)
UNDERWRITTEN POLICY CHANGES (Based on this change,	compl	ete p	ages 2 - 8 of application (and Sections A & B as applicable).)
 H. □ Reinstatement J. □ Increase/Add Benefits/Riders: (please provide full details) 	I.		Change Death Benefit Option to Increasing/Maintain Current Face Amount
	K.		Change to Non-Tobacco Rates:
L. Increase Face/Specified Amount to:	M.		Rate/Premium Class Change:
\$	N.		Other:
O. Exercise Exchange of Insured/Substitute Life Rider	P.		Change Premium to: \$
SPECIAL INSTRUCTIONS (List details from questions above is required use the "Continuation of the continuation of the continuat			
TERM CONVERSION / GUARANTEED INSURABILITY (Please complete questions below, questions 1-48 on pages 2 and questions 1-19 and Section B as applicable.)			
Q. Conversion/Option Type: (Check one) i. □ Child □ Spouse Rider □ Partial Policy Cor □ Keep Balance of Policy/Rider in Force □ Terminate Balance of Policy/Rider ii. □ Full Policy Conversion iii. □ Guaranteed Insurability Regular Option iv. □ Guaranteed Insurability Alternate Option v. □ Other: R. Conversion/Option Effective Date: □		n <i>(C</i>	'heck one)
R. Conversion/Option Effective Date:		ito o	ffiliates Page 1 of 9



Financial Group®	Lincoln Life & Annuity Company of N	Company, Service Office: [PO Box 21008, Greensboro, NC 27420-10 New York, Service Office: [PO Box 21008, Greensboro, NC 27420-10 mpany, Service Office: [PO Box 21008, Greensboro, NC 27420-100 my")
PART I Continued		Policy Number
APPLICANT INFORMATION	- ORIGINAL INSURED A (Rec	quired Section)
1. Original Insured A		2. \square Male
(First, Middle, Last)		Female
3. Date of Birth (If over age 70, please co (mm/dd/yy)		United States? $\Box Y \Box N$
6. Place of Birth (State, Country)	7. Driver's Licen	nse # & State If "No," what country?
8. Home Address (Street, City, State, ZIP)		
9. Occupation/Duties	10. Employer	
11. Business Address (Street, City, State, ZIP)		
12. Annual Earned	13. Annual Unear	
Income \$	Incom	
15. In the last 5 years have you filed the bankruptcy? ☐ Y ☐ N (If "Yes," please complete the Financial S		e # \square AM \square PM 17. Work Phone # \square AM \square PM
18. Email Address	трустон	I
COVERAGE INFORMATION (For New Coverage as available po	er product)
(Any request for increased coverage	e may require underwriting. Pleas	se complete entire application.)
(ii) Death Benefit Qualification Tes ☐ Cash Value Accumulation Test	e for Universal Life and Variable Universal Cash Value/Accumulated Value (as	applicable) miums will be tested using the Guideline Premium Test unless l products or with all riders).
22. Save Age? $\square Y \square N$ (If not sav		
23. Additional Benefits and Riders: (If applicable)	☐ Children's Term Insurance Rider
☐ Accelerated Benefit Rider		(Complete Child's Supplement)
☐ Supplemental Coverage \$		☐ Waiver of Premium
☐ Term on Spouse/Other Insured (Please complete Section B - Applicant)		☐ Waiver of Monthly Deductions☐ Waiver of Specified Premium \$
Other Benefits and Riders (not	listed above). (Please provide full de	etails: e.g. coverage amounts/percentages/etc.):

PART I Continued	Poncy Number				
BILLING INSTRUCTIONS (As available per product)	(For New Coverage)				
24. Premium Mode: ☐ Annual ☐ Semi-Annual ☐ C	Quarterly				
25. Modal Planned Premium: \$	26. Lump Sum: \$ _ _ _ _ _ _ 1035 Exchange				
27. Special Billing: (check one, if applicable)	☐ Existing List Bill Number:				
28. Source of Premium: (inheritance, loan, business activity)	29. Automatic Premium Loan: □Y □N				
30. Premium Notices To: (check one only.) (Please note we cannot bill	(Complete for Whole Life only.) to your agent.)				
\square Owner in Question 31 \square Owner in Question 37 \square					
OWNER INFORMATION (If left blank, Original Insur	ed(s) will be owner) (For New Coverage)				
Owner Name 31. (Trust Name, Date & Trustees)					
32. Owner Address					
Relationship to	24 O Co No. / TIN				
33. Original Insured(s)	34. Owner Soc. Sec. No. / TIN				
35. Date of Birth/Trust Date 36. Citizen of (Country)					
Owner Name 37. (Trust Name, Date & Trustees)					
38. Owner Address					
Relationship to					
39. Original Insured(s)	40. Owner Soc. Sec. No. / TIN				
41. Date of Birth/Trust Date	42. Citizen of (Country)				
43. Is this policy being purchased as part of an employer own beneficiary of the policy? □ Y □ N	ned life insurance program where the employer is the direct or indirect				
	ted below, if multiple beneficiaries are named in a class (Primary, vivor or survivors, if any, in the class.) (For New Coverage)				
Select Primary (P) or Contingent (C) Beneficiary for each l	ine completed. If Trust, check here □.				
44. a. Beneficiary Name (Trust Name, Date & Trustees)	b. Soc. Sec. No./TIN				
	c. Relationship to				
45. a. Beneficiary Name (Trust Name, Date & Trustees)	Original Insured				
a. Benenciary Name (Trust Name, Date & Trustees)	b. Soc. Sec. No./TIN				
	c. Relationship to Original Insured				
46. a. Beneficiary Name (Trust Name, Date & Trustees)	b. Soc. Sec. No./TIN				
	c. Relationship to Original Insured				
47. a. Beneficiary Name (Trust Name, Date & Trustees)	b. Soc. Sec. No./TIN				
□ P □ C	c. Relationship to Original Insured				

^{48.} Special Instructions (List details from questions answered "Yes" and please specify to which question numbers details pertain. If more space is required use the "Continuation of Details Supplement.")

PA	RT I Continued					Policy Nu	ımber		
_	APPLICANT INFORMATION	ON - ORIGINAL II	NSURED A	A					
49.	Are you considering stopping reducing your benefits under a your existing policies or annu (If "Yes", please complete and significant please list amounts of all information of the check this box: [Include Disability Insurance if Please indicate the Type of covered the covered that the text of the covered that the covered that the covered that the text of the covered that the	premium payments an existing policy of ities to pay premium ign all required replac- rice life insurance of disability reinstatem	s, surrender r annuity, on s due on t ement forms a your life, nent or exerc	ring, replacing, or are you consi- he new or appli s.) including any p cise of GPI Ride	dering used for positives to the control of the con	sing or borro blicy?	wing funds from	□ Y in the box belo	
Con	npany	Face Amount		Policy Number		Issue Date (mm/dd/yy)	Replacement or Change of Policy?	1035 Exchange	Турс
	Y J	\$				(□Y□N	□Y □N	71
		\$					$\square Y \square N$	\square Y \square N	
		\$					\square Y \square N	\square Y \square N	
		\$					$\square Y \square N$	\square Y \square N	
51.	Do you have any applications coverage with any other comp	currently pending coany? (If "Yes," please	or do you p	lan to apply for	new life	or disability	y insurance	□Ү	□N
Con	npany	Amount		Type (Life or D	isability)	Purpose of Ins	urance (Business, Per	rsonal)	
		\$							
		\$							
52.	What is the total amount of no application? \$	ew life insurance co	verage that	t will be placed	inforce v	vith all comp	panies including th	nis	
53.	Is this policy being funded via or entity? (If "Yes", please complete				ved, adva	nced or paid	from another pers		— > ⊤
54.	Have you ever applied for lif premium? (If "Yes", provide furt	e, health or disabilit	ty insuranc	e and been dec	lined, pos	stponed or c	harged an increas	□ Y ed □ Y	
55.	Are you currently receiving, c including Worker's Compens (If "Yes", provide further information	ation, Social Securit	ty Disability					□Y	
	GENERAL RISK INFORMA	ATION - ORIGINA	AL INSUR	ED A				<u> </u>	
56.	Do you now, or do you plan to (If "Yes", an Aviation Supplement is				as a pilot	, student pilo	ot or crew member	? □Y	□N
57.	Do you plan to participate, or gliding, sky or scuba diving, (If "Yes", an Avocation Supplement	r have you participator mountain, rock of	ted within	the past 2 years			boat racing, in ha		
58.	Do you now, or do you plan t	to reside or travel or		e United States	or Cana	da within the	e next year?		
59.	In the past 5 years, have yo alcohol or other drugs, or had	ou been convicted o d your driver's licer	f two or n						<u> </u>
60	and dates in the "Details" space pro		ting trial for	r a felony? (If "Y	es" nlease	indicate type	date and city/state of	□ Y	□N
	felony and if currently on probation	or parole, in the "Detail	ls" space prov	vided.)				□ Y	□N
61.	Are you a member of, or appl reserves or National Guard? (and current duty station; if a notice	(If "Yes", please indicate	e if Retired or	active; list branch	of service,	rank, duties, m	obilization category	$\Box Y$	□N
62.	Have you ever used tobacco (nicotine gum and/or patches)			e (including, bu	t not lim	ited to, chew	tobacco, snuff,	□ Y	□N
	Type:	Date First Used (month/year)	: Date	e Last Used: month/year)		Amo	unt and Frequency		
1		1	1						

PA	RT I Contin	ued		Policy Number			
	MEDICAL IN	NFORMATION - ORIGINAL INS	SURED A (Answer this section of	nly when required.)			
63.		Provide full name/address/phone number of personal physician(s) and any other physicians seen within the past 5 years.					
	a. Date and rea	ason of last visit:					
	b. Tests perfor	rmed & treatment received:					
64.	Height Weight			unds during the past 12 months? ☐ Y ☐ I☐ Gain ☐ Loss			
65.		Age if Living & Health Status	Diabetes, Cancer, Heart Disease (include age of onset)	? Age at Death & Cause			
	a. Father						
	b. Mother						
	c. Sibling(s)						
66.	Details: (List de "Continuation of	etails from questions answered "Yes" and ple Details Supplement.")	ease specify to which question numbers deta	uils pertain. If more space is required use the			



Please check appropriate underwriting company:	
☐ The Lincoln National Life Insurance Company, Service Office: [PO Box 21]	1008, Greensboro, NC 27420-1008]
☐ Lincoln Life & Annuity Company of New York, Service Office: [PO Box 2 ⁻	1008, Greensboro, NC 27420-1008]
☐ First Penn-Pacific Life Insurance Company, Service Office: [PO Box 210	008, Greensboro, NC 27420-1008]
(hereinafter referred to as "the Company")	

HEALTH SUMMARY - PART I continued			
APPLICANT INFORMATION - ORIGINAL INSURED A			
▶ If you answer "Yes" to any of the following questions, please provide further information in the "Details" space	e provid	ed.	
67. Have you had or been advised by a licensed medical professional to have a check-up, EKG, x-ray, blood or urine		No	
test or any other diagnostic test or are you now planning to seek medical advice or treatment for any reason?			
68. Have you been a patient in a hospital, clinic, sanatorium or other medical facility, or been advised by a licensed			
medical professional to have any hospitalization or surgery which has not been completed?		Ш	
69. Have you ever had any indication of, or been treated by a licensed medical professional for: a. Chest pain, palpitations, high blood pressure, heart disease, heart murmur, heart failure or other disorders of the			
heart or blood vessels?			
b. Any tumor, cancer, cysts, melanoma, lymphoma or any disorder of the lymph nodes?			
c. Anemia, leukemia, clotting disorder or any other blood disorder?			
d. Diabetes, elevated blood sugar, thyroid, or other endocrine or glandular disorder?			
e. Asthma, emphysema, allergies, sleep apnea, tuberculosis, sarcoidosis, persistent hoarseness or shortness of breat	th		
or any other disorder of the respiratory system?			
f. Seizures, fainting, dizziness, epilepsy, stroke, paralysis or other neurologic or brain disorder?			
g. Any nervous, mental, or emotional disorder, or received counseling for anxiety, depression, stress or any other			
emotional condition?			
h. Ulcers, colitis, jaundice, hepatitis, cirrhosis, gastrointestinal bleeding, or other disorder of the stomach, esophagus	,		
liver, intestines, gallbladder, or pancreas?		Ш	
i. Any complications of pregnancy or disorder of the testicles, prostate, breasts, ovaries, uterus, cervix, kidney or urinary bladder?			
j. Arthritis, gout, or any disorder of the back, spine, muscles, nerves, bones, joints or skin?			
k. Any disorder of the eyes, ears, nose or throat?			
1. Any mental or physical disorder or medically or surgically treated condition not listed above?			
70. Have you ever been diagnosed as having or been treated by a licensed medical professional for Acquired Immune			
Deficiency Syndrome or an AIDS related condition?			
71. Do you use alcoholic beverages? (If "Yes", provide Type, Frequency & Amount.)			
Type Frequency Amount			
72. Have you ever been treated for drug or alcohol abuse or been advised by a licensed medical professional to limit			
your use of alcohol or any medication, prescribed or not?			
73. In the past 5 years have you used or experimented with cocaine, marijuana, or other non-prescription stimulants,			
depressants, or narcotics?			
74. List all medication and dosages you are currently taking or have taken in the last 30 days, including prescriptions,			
over the counter drugs, aspirin and herbal supplements.			
75 Detailer die beste formation of the second of the secon			
75. Details: (List details from questions answered "Yes" and please specify to which question numbers details pertain. If more space is required to "Continuation of Details Supplement.")	ise ine		



Financial Group® □	(hereinafter ref	erred to as "the	e Company")					-1008
ECTION A - ADDITIONAL	INSURE	D		Policy	y Nu	mber		
APPLICANT INFORMATION -	ORIGINAL	INSURED	В					
. Original Insured B (First, Middle, Last)					2.	☐ Male ☐ Female		
Date of Birth (If over age 70 please comm/dd/yy)	mplete Section B.) 4. Soc. S	Sec. No.		5. Are you a citizen of the United States? $\square Y \square$			
. Place of Birth (State, Country)		7. Driver	's License # & Sta	nte		If "No," what country?		
. Home Address (Street, City, State, ZIP)								
. Occupation/Duties		10. Emplo	oyer					
1. Business Address (Street, City, State, ZIP)								
2. Annual Earned Income \$		13. Annua	al Unearned Income \$		14.	Net Worth \$		
5. In the last 5 years have you filed f bankruptcy? ☐ Y ☐ N (If "Yes," please complete the Financial S		16. Prima	ry Phone #	□ AM □ PM	17.	Work Phone #		AM PM
8. Email Address	TI							
9. Beneficiary for applicable Rider: (Include Trust Name, Date & Trus	(For New Co	verage)						
b. Soc Sec. No./TIN	3.003) u. 14a.	c. Relati	onship to nal Insured B					
 Are you considering stopping pre reducing your benefits under an expour existing policies or annuities (If "Yes", please complete and sign all red. Please list amounts of all inforce. If none, check this box: □ (Include Disability Insurance if disaplease indicate the Type of coverage.) 	xisting policy to pay premi uired replaceme life insurance	or annuity, of turns due on the forms.) on your life tement or exer	or are you consider the new or applied , including any pol cise of GPI Rider.)	ring using or b for policy? licies that have	orrov	ving funds from	$\Box Y$ in the box belo	
ompany	Face Amount		Policy Number	Issue Dat		Replacement or Change of Policy?	1035 Evelande	Тур
лирану	\$		TVUITIOCI	(mm/aa/y	<i>y)</i>		□Y □N	191
	\$						\square Y \square N	
	\$					$\square Y \square N$	\square Y \square N	
	\$					\square Y \square N	\square Y \square N	
2. Do you have any applications cur coverage with any other company	rently pendin? (If "Yes," plea	g or do you p	blan to apply for neither the state of the state of the space provides	ew life or disal	oility	insurance	□ Y	∟ □ N
ompany	Amou	int	Type (Life or Disal	bility) Purpose	of Insu	rance (Business, Per	rsonal)	
	\$							
	\$							
3. What is the total amount of new application? \$	life insurance	coverage that	nt will be placed in	force with all	comp	anies including t	his	
4. Is this policy being funded via a p or entity? (If "Yes", please complete the				d, advanced or	paid	from another pers	son] N
5. Have you ever applied for life, h premium? (If "Yes", provide further is				ed, postponed	or c	narged an increas	sed \square Y \square	-] N
Promissin. (1) res , provide juriner i	agormanon in in	c viuns spa	ce provided.j					— 1 1

	GENERAL RISK INFORM	ATION - ORIGINAL	INSURED B						
27.	27. Do you now, or do you plan to fly, or have you flown during the past 2 years, as a pilot, student pilot or crew member? (If "Yes", an Aviation Supplement is required; this includes balloon pilots.)								
28.	Do you plan to participate, or have you participated within the past 2 years; in motor vehicle or boat racing, in hang gliding, sky or scuba diving, or mountain, rock or technical climbing; or in similar sports? (If "Yes", an Avocation								
	Supplement is required.)								
29.	Do you now, or do you plan (If "Yes", a Foreign Travel or Resid	to reside or travel outsi dence Supplement is required	de of the United States	or Canada w	ithin the next year?	\Box Y \Box N			
30.	In the past 5 years, have you alcohol or other drugs, or ha and dates in space provided below.	ad your driver's license				\Box Y \Box N			
31.	Have you ever been convicte felony and if currently on probation			es", please indic	rate type, date and city/state of	\Box Y \Box N			
32.	Are you a member of, or app reserves or National Guard? and current duty station; if a notice	(If "Yes", please indicate if R	etired or active; list branch of	f service, rank, a	luties, mobilization category	\Box Y \Box N			
33.	Have you ever used tobacco nicotine gum and/or patches		nicotine (including, but	not limited	to, chew tobacco, snuff,	\Box Y \Box N			
	Type	Date First Used: (month/year)	Date Last Used: (month/year)		Amount and Frequency:				
_	MEDICAL INFORMATION	N - ORIGINAL INSUI	RED R (Answer this se	ection only w	phen required)				
\vdash	Provide full name/address/ph		· · · · · · · · · · · · · · · · · · ·		<u> </u>	ırs.			
	110 vide fair italite, address, pr	ione number of persona	ir priyororum(s) und uniy (outer physics	ans seen within the past 5 year				
	Data walana wa Clark :								
	a. Date and reason of last vis								
	b. Tests performed & treatm	ent received:							
35.	Heightft./	•		-	ds during the past 12 months?	$\square Y \square N$			
	Weightlbs.		now many pounds?		Gain 🗆 Loss				
36.	Age if Livi	ng & Health Status	Diabetes, Cancer, Hear (include age of ons		Age at Death & Ca	ıse			
	a. Father								
	b. Mother								
	c. Sibling(s)								
37.	Details: (List details from question of Parties of Part		se specify to which question n	numbers details	pertain. If more space is required us	e the			
	"Continuation of Details Suppleme	nt.")							

Policy Number

Page 6Aii of 8 6/09



Please check appropriate underwriting company:
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☐ Lincoln Life & Annuity Company of New York, Service Office: [PO Box 21008, Greensboro, NC 27420-1008]
☐ First Penn-Pacific Life Insurance Company, Service Office: [PO Box 21008, Greensboro, NC 27420-1008]
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Policy Number

HEALTH SUMMARY - SECTION A continued

ALTH SUMMARY - SECTION A continued		
PPLICANT INFORMATION - ORIGINAL INSURED B		
you answer "Yes" to any of the following questions, please provide further information in the "Details" space p	rovid	ed.
ave you had or been advised by a licensed medical professional to have a check-up, EKG, x-ray, blood or urine st or any other diagnostic test or are you now planning to seek medical advice or treatment for any reason?	Yes	No
ave you been a patient in a hospital, clinic, sanatorium or other medical facility, or been advised by a licensed edical professional to have any hospitalization or surgery which has not been completed?		
· · · · · · · · · · · · · · · · · · ·		
Chest pain, palpitations, high blood pressure, heart disease, heart murmur, heart failure or other disorders of the heart or blood vessels?		
Any tumor, cancer, cysts, melanoma, lymphoma or any disorder of the lymph nodes?		
Anemia, leukemia, clotting disorder or any other blood disorder?		
Diabetes, elevated blood sugar, thyroid, or other endocrine or glandular disorder?		
Asthma, emphysema, allergies, sleep apnea, tuberculosis, sarcoidosis, persistent hoarseness or shortness of breath or any other disorder of the respiratory system?		
Seizures, fainting, dizziness, epilepsy, stroke, paralysis or other neurologic or brain disorder?		
Any nervous, mental, or emotional disorder, or received counseling for anxiety, depression, stress or any other emotional condition?		
Ulcers, colitis, jaundice, hepatitis, cirrhosis, gastrointestinal bleeding, or other disorder of the stomach, esophagus, liver, intestines, gallbladder, or pancreas?		
Any complications of pregnancy or disorder of the testicles, prostate, breasts, ovaries, uterus, cervix, kidney or urinary bladder?		
Arthritis, gout, or any disorder of the back, spine, muscles, nerves, bones, joints or skin?		
Any disorder of the eyes, ears, nose or throat?		
Any mental or physical disorder or medically or surgically treated condition not listed above?		
ave you ever been diagnosed as having or been treated by a licensed medical professional for Acquired Immune eficiency Syndrome or an AIDS related condition?		
o you use alcoholic beverages? (If "Yes", provide Type, Frequency & Amount.)		
rpe Frequency Amount		
ave you ever been treated for drug or alcohol abuse or been advised by a licensed medical professional to limit our use of alcohol or any medication, prescribed or not?		
the past 5 years have you used or experimented with cocaine, marijuana, or other non-prescription stimulants, epressants, or narcotics?		
ist all medication and dosages you are currently taking or have taken in the last 30 days, including prescriptions, wer the counter drugs, aspirin and herbal supplements.		
letails: (List details from questions answered "Yes" and please specify to which question numbers details pertain. If more space is required use a Continuation of Details Supplement.")	he	
	ave you had or been advised by a licensed medical professional to have a check-up, EKG, x-ray, blood or urine st or any other diagnostic test or are you now planning to seek medical advice or treatment for any reason? ave you been a patient in a hospital, clinic, sanatorium or other medical facility, or been advised by a licensed edical professional to have any hospitalization or surgery which has not been completed? ave you ever had any indication of, or been treated by a licensed medical professional for: Chest pain, palpitations, high blood pressure, heart disease, heart murmur, heart failure or other disorders of the heart or blood vessels? Any tumor, cancer, cysts, melanoma, lymphoma or any disorder of the lymph nodes? Anemia, leukemia, clotting disorder or any other blood disorder? Diabetes, elevated blood sugar, thyroid, or other endocrine or glandular disorder? Asthma, emphysema, allergies, sleep apnea, tuberculosis, sarcoidosis, persistent hoarseness or shortness of breath or any other disorder of the respiratory system? Scizures, fainting, dizziness, epilepsy, stroke, paralysis or other neurologic or brain disorder? Any nervous, mental, or emotional disorder, or received counseling for anxiety, depression, stress or any other emotional condition? Lloters, collist, jaundice, hepatitis, cirrhosis, gastrointestinal bleeding, or other disorder of the stomach, esophagus, liver, intestines, gallbladder, or pancreas? Any complications of pregnancy or disorder of the testicles, prostate, breasts, ovaries, uterus, cervix, kidney or urinary bladder? Arthritis, gout, or any disorder of the back, spine, muscles, nerves, bones, joints or skin? Any disorder of the eyes, ears, nose or throat? Any mental or physical disorder or medically or surgically treated condition not listed above? ave you ever been diagnosed as having or been treated by a licensed medical professional for Acquired Immune efficiency Syndrome or an AIDS related condition? The past 5 years have you used or experimented with cocaine,	FULCANT INFORMATION - ORIGINAL INSURED B For an answer "Yes" to any of the following questions, please provide further information in the "Details" space provid ave you had or been advised by a licensed medical professional to have a check-up, EKG, x-ray, blood or urine st or any other diagnostic test or are you now planning to seek medical advice or treatment for any reason? ave you been a patient in a hospital, clinic, sanatorium or other medical facility, or been advised by a licensed edical professional to have any hospitalization or surgery which has not been completed? ave you ever had any indication of, or been treated by a licensed medical professional for: Chest pain, palpitations, high blood pressure, heart disease, heart murmur, heart failure or other disorders of the heart or blood vessels? Any tumor, cancer, cysts, melanoma, lymphoma or any disorder of the lymph nodes? Anemia, leukemia, clotting disorder or any other blood disorder? Diabetes, elevated blood sugar, thyroid, or other endocrine or glandular disorder? Asthma, emphysema, allergies, sleep apnea, tuberculosis, sarcoidosis, persistent hoarseness or shortness of breath or any other disorder of the respiratory system? Seizures, fainting, dizziness, epilepsy, stroke, paralysis or other neurologic or brain disorder? Any nervous, mental, or emotional disorder, or received counseling for anxiety, depression, stress or any other emotional condition? Ulcers, colitis, jaundice, hepatitis, cirrhosis, gastrointestinal bleeding, or other disorder of the stomach, esophagus, liver, intestines, gallbladder, or pancreas? Any complications of pregnancy or disorder of the testicles, prostate, breasts, ovaries, uterus, cervix, kidney or urinary bladder? Any disorder of the eyes, ears, nose or throat? Any mental or physical disorder or medically or surgically treated condition not listed above? Any mental or physical disorder or medically or surgically treated condition not listed above? The past 5 years have you used or experimented with coca



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Policy Number

SECTION B - DEFINED AGE QUESTIONNAIRE (Complete if either Original Insured is age 70 or over.)

Original Insured A (First, Middle, Last) 2. Original Insured B (First, Middle, Last)		
2. Original Insured B (First, Middle, Last)		
	Original Isured A	Original Insured B
3. Will you, the original insured and/or beneficiary, and/or any entity on your behalf, receive any compensation as an inducement to purchase the policy, whether via the form of cash, property, an agreement to receive money in the future, or otherwise, if this policy is issued?	Y 🗆 N	□Y □N
4. Have you, the original insured, been involved in any discussion about the possible sale or assignment of this policy to an unrelated third party, as an inducement to purchase the life insurance policy? Have you been involved in any discussion about the possible sale or assignment of a beneficial interest in a trust, limited liability company or other entity created or to be created on your behalf which will have an ownership or beneficial interest in this policy?	Y 🗆 N	\square Y \square N
5. Have you, the original insured, been involved in any discussion about the projected value of this policy in a future sale to an unrelated third party? Do you, the original insured, understand that estimated values of policies in the life settlement or other secondary marketplace are not guaranteed and that you may not be able to sell your policy for any amount in excess of the cash surrender value?	Y 🗆 N	□Y □N
6. Have you, the original insured, ever sold a policy to a life settlement, viatical or other secondary market provider, or are you in the process of selling a policy?	Y 🗆 N	\square Y \square N
7. Details: (List details from questions answered "Yes" and please specify to which question numbers details pertain. If more spac "Continuation of Details Supplement.")	e is required u	ise the

OWNER INFORMATION

8.	Owner Name	Owner
9.	Will you, the proposed owner and/or beneficiary, and/or any entity on your behalf, receive any compensation as an inducement to purchase the policy, whether via the form of cash, property, an agreement to receive money in the future, or otherwise, if this policy is issued?	□Y □N
10.	Have you, the proposed owner, been involved in any discussion about the possible sale or assignment of this policy to an unrelated third party, as an inducement to purchase the life insurance policy? Have you been involved in any discussion about the possible sale or assignment of a beneficial interest in a trust, limited liability company or other entity created or to be created on your behalf?	\Box Y \Box N
11.	Have you, the owner, been involved in any discussion about the projected value of this policy in a future sale to an unrelated third party? Do you, the owner, understand that estimated values of policies in the life settlement or other secondary marketplace are not guaranteed and that you may not be able to sell your policy for any amount in excess of the cash surrender value?	□Y □N
12.	Is this policy being funded via a premium financing loan or with funds borrowed, advanced or paid from another person or entity? (If "Yes", please complete the Premium Financing Application Supplement.)	\Box Y \Box N
13.	Details: (List details from questions answered "Yes" and please specify to which question numbers details pertain. If more space is required use the "Continuation of Details Supplement.")	

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SERVICE OFFICE ENDORSEMENTS (For Company Use Only. We will attach additional documentation as needed.)

SIII	TA	RII	$\Gamma \mathbf{V}$

Complete only if applying for Variable Life Insurance and submit allocation form(s) with this Application:

1.	Have you, the Original Insured(s) and the Owner, if other than the Original Insured(s), received a current	
	Prospectus for the policy applied for and have you had sufficient time to review it?	$\square Y \square N$
2.	Do you understand that the amount and duration of the death benefit may increase or decrease depending on the	
	investment performance of funds in the Separate Account?	$\square Y \square N$
3.	Do you understand that the cash values may increase or decrease depending on the investment performance of	
	the funds held in the Separate Account?	$\square Y \square N$
4.	With this in mind, do you believe that the policy applied for is in accord with your insurance objective and your	
	anticipated financial needs?	\Box Y \Box N

CASH VALUES MAY INCREASE OR DECREASE IN ACCORDANCE WITH THE EXPERIENCE OF THE SEPARATE ACCOUNT. THE DEATH BENEFIT MAY BE VARIABLE OR FIXED UNDER SPECIFIED CONDITIONS.

AGREEMENT AND ACKNOWLEDGEMENT

I, the Owner, certify that the tax identification or social security number as provided by me is correct. I also certify that I am not subject to backup withholding.

Each of the Undersigned declares that:

- 1. Any new, reinstated or increased coverage will not be in effect unless and until (a) all premiums and charges have been paid to and accepted by the Company; (b) the requested changes have been accepted by the Company; and (c) statements on this form and on any other application submitted as a part of this request are correct at the time of such payments and approval. Blank spaces in questions 31-43 (Owner Information) and/or 44-47 (Beneficiary Designation) of Part I of the application and question 19 of Section A of the application indicate no change from the previous designation.
- 2. No agent, broker or medical examiner has the authority to make or modify any Company contract or to waive any of the Company's requirements.
- 3. I/WE HAVE READ, or have had read to me/us, the completed Reinstatement or Change Application for Life Insurance before signing below. All statements and answers in this application are correctly recorded, and are full, complete and true. I confirm that upon receipt of the contract I will review the answers recorded on the application. I will notify the Company immediately if any information in the application is incorrect. Caution: If your answers on this application are incorrect or untrue, the Company may have the right to deny benefits or rescind coverage under the policy and any riders attached to it.
- 4. For employer owned life insurance policies, the owner hereby acknowledges its sole responsibility for ensuring that it complies with all legal and regulatory requirements related to life insurance it purchases on its employees, including appropriate disclosure to each employee whose life is insured under such a life insurance policy.
- 5. Corrections, additions or changes to this application may be made by the Company. Any such changes will be shown under "Service Office Endorsements". Acceptance of a policy issued with such changes will constitute acceptance of the changes. No change will be made in classification (including age at issue), plan, amount, or benefits unless agreed to in writing by the Applicant.
- 6. This application shall amend and be a part of the original application and the policy. The incontestability and suicide provisions in the policy are amended to apply to any new or increased coverage from the date the new or increased coverage is made to be in effect by the Company. Upon reinstatement, the period of contestability with respect to statements made in this application shall begin anew as of the date the new or increased coverage is made to be in effect by the Company.
- 7. For Universal Life and Variable Life, the effective date of any change in death benefit or any Rider requested on pages 1 and 2 shall be the Monthly Anniversary Day which coincides with or next follows the date the Company approves this application.

STATE DISCLOSURES

All jurisdictions except AR, AZ, CT, DC, FL, KS, KY, LA, ME, MN, NJ, NM, OH, OK, PA, TX, VA and WA. Any person who, with intent to defraud or knowing that he/she is facilitating fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

AR, NM and OH Only. Any person who, knowingly and with intent to defraud any insurance company or other person, files an application for insurance or statement of claim containing materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act which is a crime and subjects such person to criminal and civil penalties.

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Policy Number

PART I Continued

TRUST VERIFICATION

I/We hereby certify that the Trustee(s) named in this application are the Trustee(s) for the named Trust, which is in full force and effect. The Company assumes no obligation to inquire into the terms of any trust agreement affecting this policy and shall not be held liable for any party's compliance with the terms thereof. The Company may rely solely upon the signature(s) of the Trustee(s) named in this application to any receipt, release or waiver, or to any transfer or other instrument affecting this policy or any options, privileges or benefits thereunder. Unless otherwise indicated, the signature(s) of all Trustee(s) named, or their successors, will be required to exercise any contractual right under the policy. The Company shall have no obligation to see to the use or application of any funds paid to the Trustee(s) in accordance with the terms of the policy. Any such payment made by the Company to the Trustee(s) shall fully discharge the Company with respect to any amounts so paid.

AUTHORIZATION

Each of the undersigned declares that:

I/We authorize any medical professional, hospital or other medical institution, insurer, MIB, Inc., or any other person or organization that has any records or knowledge of me/us or my/our physical or mental health or insurability to disclose that information to the Company, its reinsurers, or any other party acting on the Company's behalf. I/We authorize the Company to disclose information related to my insurability to MIB, Inc., and to other insurers to whom I/we may apply for coverage.

I/We acknowledge receipt of the Privacy Notice and the Important Notice containing the Investigative Consumer Report and MIB, Inc. information.

This authorization shall be valid for 24 months after it is signed. A photographic copy of this authorization shall be as valid as the original. I/We understand that I/we may revoke this authorization at any time by written notification to the Company; however, any action taken prior to notification will not be affected.

The purpose of this authorization is to allow the Company to determine eligibility for life coverage or a claim for benefits under a life policy.

For Non-Underwritten Changes - The Company will not obtain medical information on this authorization for Non-Underwritten Policy Changes questions A-G.

☐ I elect to be interviewed if an Investigative Consumer Report is prepared.

SIGNATORY SECTION							
This Application consists of: a) Part I (including Sections A-B amendments to the application(s) attached thereto; and d) any plan, amount and benefits applied for. This Reinstatement or C when it includes Applicant Information - Original Insured A, included Sections A-B): Section A- Applicant Information - Original Insured B, Section B - Defined Age Questionnaire.	supplements, all of which a re required by the Company for the hange Application for Life Insurance - Part I shall be complete						
Signed in this	day of						
Signed in, this	(month) (year)						
Signature of Original Insured A (Parent or Guardian if under 14 years of age)	Signature of Original Insured B (If coverage applied for) (Parent or Guardian if under 14 years of age)						
Signature of Applicant/Owner/Trustee (If other than Original Insured) (Provide Officer's Title if policy is owned by a Corporation)	Signature of Applicant/Owner/Trustee (If other than Original Insured) (Provide Officer's Title if policy is owned by a Corporation)						
TO BE COMPLETED BY AGENT ONLY							
 (i) Does the applicant have any existing life insurance policies or annuities? □ Y □ N (ii) Do you know or have you any reason to believe that replacement of insurance is involved? □ Y □ N If a replacement is involved, I certify that only company approved sales materials were used in this sale and that copies of all sales materials were left with the applicant. I declare that I have accurately answered all questions contained in this section. I declare that I have provided each Original Insured and Owner(s) with the Important Notice as well as a copy of the Privacy Practices Notice. 							
Signature of Licensed Agent, Broker or Registered Representative	Name of Licensed Agent, Broker or Registered Representative (Please Print)						
APPLICABLE TO VARIABLE LIFE ONLY I have reviewed the Application, Supplements, New Account Form	and allocation forms and find the transaction suitable.						

Signature of Registered Principal of Broker/Dealer Name of Registered Principal of Broker/Dealer (Please Print)



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CONTINUATION OF DETAILS SUPPLEMENT

(Please complete this page whenever there is insufficient room to provide complete details for any question in the application requiring a detailed response. Use a separate page for each insured as applicable.)

Proposed In	sured Name	-			Date of Birth_	
-		(First)	(Middle)	(Last)		(mm/dd/yy)
		sestions answered "Yes	" and please specify to which	question numbers details pert	ain.)	
Question #	Details:					
					g below. All statements	
					ation of Details Suppleme correct or untrue, the Con	
			ander the policy and any		officer of unitide, the Con	ipany may nave in
		_				
Signed in		(state)	, this	day of	(month)	(year)
		()			()	(,)
Signature of	Proposed Insui	red (Parent or Guardian	n if under 14 years of age)	Witness		

 SERFF Tracking Number:
 JEPL-126252962
 State:
 Arkansas

 Filing Company:
 The Lincoln National Life Insurance Company
 State Tracking Number:
 43174

Company Tracking Number: LFF06363 ET AL

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Product Name: LNL_Reinstatement or Change Application

Project Name/Number: LNL_Reinstatement or Change Application/LFF06363 et al

Supporting Document Schedules

Item Status: Status

Date:

Satisfied - Item: Flesch Certification

Comments:

Other certifications are appropriate for the policy, not applications.

Attachment:

AR_Readability.pdf

Item Status: Status

Date:

Bypassed - Item: Application

Bypass Reason: This filing is for 2 application forms

Comments:

Arkansas

READABILITY CERTIFICATION

The Lincoln National Life Insurance Company

Re: <u>LFF06363 - Reinstatement or Change Application for Life Insurance</u> <u>LFF07197 - Continuation of Details Supplement</u>

We hereby certify that the attached Form(s) is (are) in compliance with the Rules and Regulation requirements regarding Life, Annuities, and Accident and Sickness Insurance Language Simplification Standards and has (have) achieved a Flesch Reading Ease score of:

Form Number:	Flesch:
LFF06363	50.98
LFF07197	50.39

Pamela M. Telfer, Assistant Vice President

Tauda of . Lufe

Product Compliance

Date: August 6, 2009